

CITY OF DURHAM, NORTH CAROLINA

BROKER/DEALER QUESTIONNAIRE

1. Name of Firm: _____

2. Address: _____

3. Phone No. _____ Fax No. _____

4. Primary Representative: Name: _____ Title: _____ Phone No. _____	5. Manager: Name: _____ Title: _____ Phone No. _____
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6. Identify all other personnel who will be offering/bidding and/or quoting securities to City employees.

Name	Title	Phone No.
_____	_____	_____
_____	_____	_____

PLEASE ATTACH RESUMES AND SEC EXIT FORM U-5 (if previously employed by other investment firm) OF ALL PERSONNEL LISTED ABOVE.

7. Is your firm a primary dealer in U.S. Government Securities?
 () Yes () No

a. If yes, for how long has the firm been a primary dealer? ____ years

b. If no, does your firm qualify under Securities and Exchange Commission Rule 15C3-1 (uniform net capital rule)?

8. What instruments are offered regularly by your firm?

() Treasury Bills () Treasury Notes/Bonds Government Agencies () FFCB () FNMA () FHLB () FFCB () Other _____	() N.C. Governments () Commercial Paper () BA's (domestic) () BA's (foreign) () Mortgage Back Securities(Specify) () () () Other _____
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9. Please list your firms public sector clients most comparable to the City.
- | Entity | Contact Person | Phone No. |
|--------|----------------|-----------|
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |

10. Has a public sector client ever claimed in writing or orally that your firm or any of your employees assigned to do business with our organization has been responsible for investment losses? If so, please explain on an attached sheet.

11. Has your firm, or any of your employees doing business with the City, ever been subject to a regulatory, state or federal agency investigation for alleged improper, fraudulent, disreputable or unfair activities related to the sale or purchase of government securities or money market instruments? If so, please explain on an attached sheet.

12. How many and what percentage of your transactions failed last month? Last year?

13. Has your firm consistently complied with the Federal Reserve Bank's/Securities Exchange Commission's capital adequacy guideline? As of this date does your firm comply with the policy?

14. Please provide certified financial statements and other indicators regarding your firm's capitalization as an attachment.

15. Please provide samples of research reports which your firm regularly provides to public sector clients as an attachment.

As a condition of being an authorized Broker/Dealer for the City, you and your firm have received and read the City's Investment Policy. All sales personnel will be routinely informed of the City's investment objectives, horizon, outlook, strategies and risk constraint. By signing this questionnaire you acknowledge the above conditions have been met.

Primary Representative: _____

Firm's Authorized Signer: _____

Date: _____